

Basic DISC training package

from: Have The Edge

Price: £1,250.00

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Description

6 Hour DISC training (the cost of DISC profiles is not included) Why choose DISC training? The benefits of a system that can look at people in an objective and quantifiable way are enormous. DISC provides advantages that encompass a whole spectrum of business functions. Whether you're recruiting a new candidate for a role, assessing someone who's already part of your organisation, or just finding the optimum approach for an individual, DISC can deliver your business significant benefits and advantages. DISC makes light work of the recruiting process, making it practical and affordable to implement personality profiling throughout a business. Features like job matching can help to highlight those candidates who closely match the needs of a role, at least in terms of their individual personalities. For successful candidates, an understanding of their personal style can also help ease integration into the organisation, and with matching their particular strengths to the new role. The value of DISC doesn't end once a new recruit is in place. Far from it, DISC has a huge contribution to make as part of your ongoing assessment programme, as well as helping to address specific issues as they develop. Regular profiling keeps you informed about individuals' performance enabling you to develop strategies to keep them motivated and working at their best. One of the strengths of DISC is its ability to recognise how two different personalities will interact together. If Management

Do you recognize these DISC personalities?



"Character" style
 The strength of
 overcomes all
 ilar to the way a
 has force.



"Let's Stay the Same" style
 Non-confrontational and peace
 loving, but dislike change for the
 sake of just change.



"Poker Face" style
 They always seem to put on a
 pleasant face and you never know
 what they really are thinking until
 later.



"That's Aw"
 Everything is
 exciting even
 the wh



"io" style
 t things in writing
 is way no one
 nds or interrupts
 le explaining.



"Quick to Volunteer" style
 Great heart but did they think
 of the other 5 things they
 volunteered for?



"Realist" style
 The other styles see them as
 pessimistic at times, they see
 themselves as realists.



"Action I
 You want so
 they give you
 ins

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